

SOLAR FOR STRATA

A NOOSA MASTERCLASS

Tuesday 18 February 2002





- Investor owned with a small percent of owner occupiers.
- 40 one and two bedroom apartments
- Inner city Brisbane with a predominantly corporate market.



- Investor owned with a small percent of owner occupiers.
- 24 two bedroom apartments and 4 tree top houses
- Leisure market 4 km from the Byron CBD.

the Observatory

Leading Green Hotel



the Observatory

Leading Green Hotel

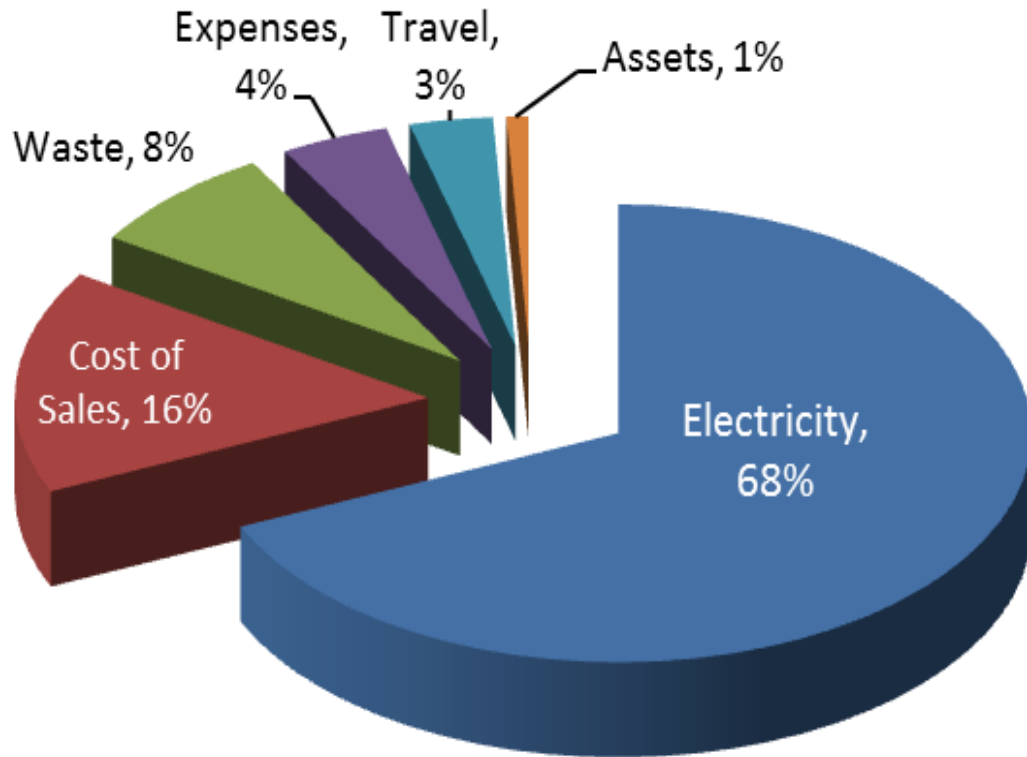
- Investor owned with a number of owner occupiers.
- 80 dual key apartments providing 110 keys (hotels rooms & one, two and three bedroom apartments)
- Staffing - 31 across management, marketing, reception, housekeeping & maintenance.
- Restaurant, Coffee Shop and Day Spa on site independently owned
- 25,000 room nights per year.



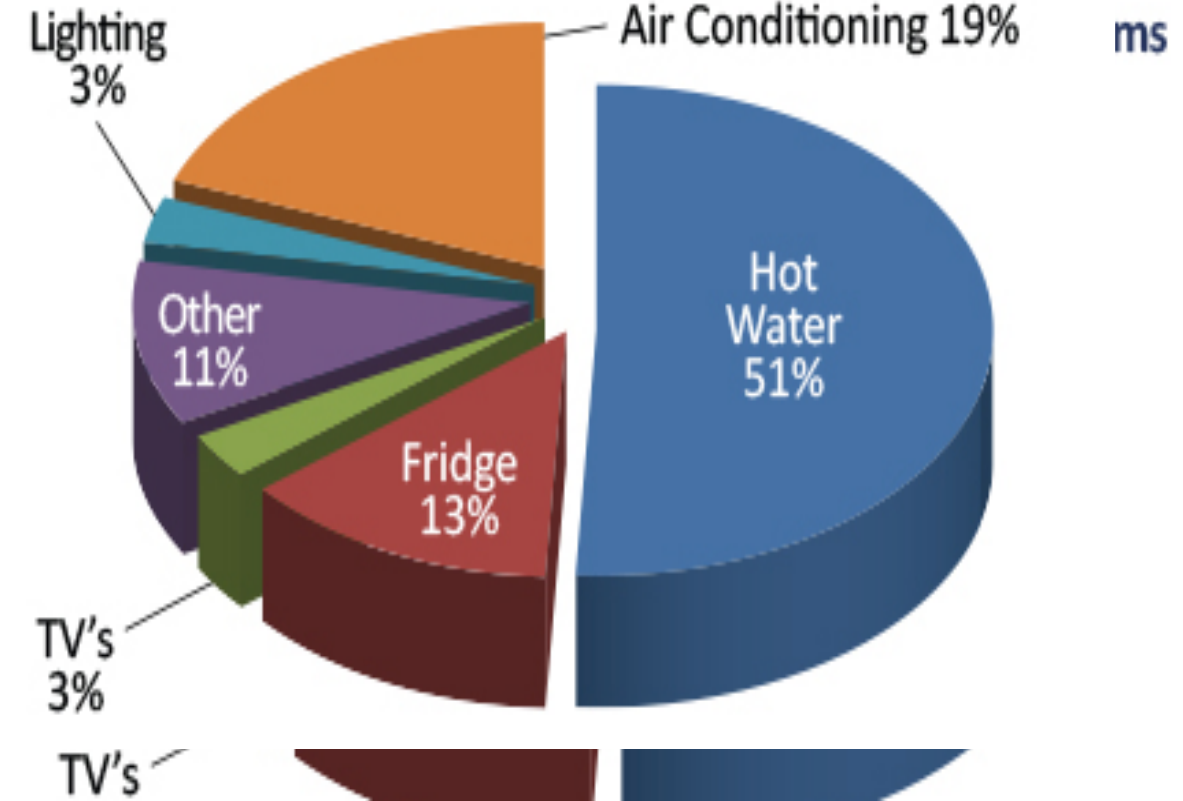


The daydreams of cat herders

Observatory Emission Sources



Observatory Energy Data Logging Average Across All Rooms



Specs:

System Size 56 kW
No Panels 236
On Site Use 92%

Total Cost \$149,600
Rebate \$41,669
Outlay \$107,890



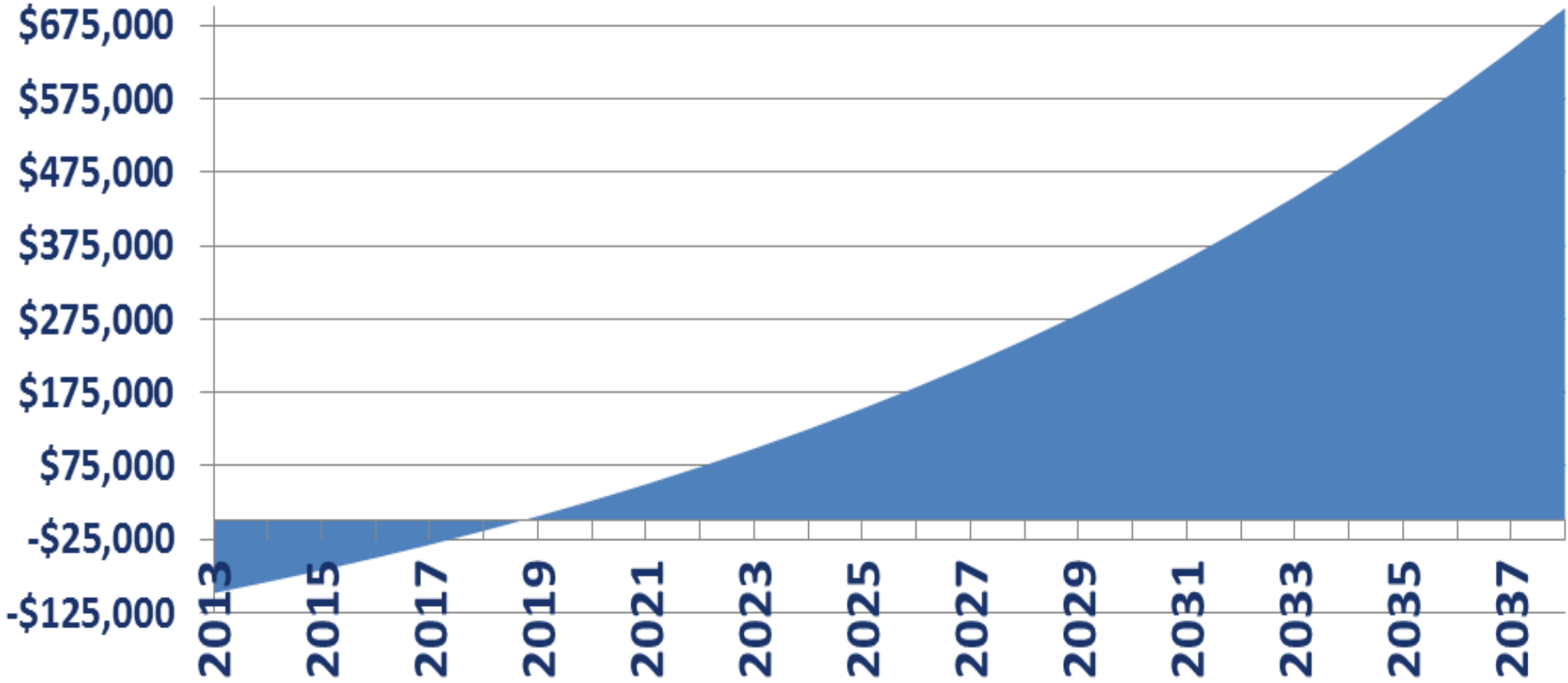
Benefits?



- Generating 87 MW power p.a.
- Saving 95 tonnes CO₂ p.a.
- Saving \$25,000 p.a
- Kudos & Branding

As many as 5,000 guests each year now have the carbon emissions from their stay wiped out.

Observatory PV Accumulated Cash Position



Guest Engagement - Real Time Solar Monitor



Observatory Resort - Our contribution to the environment



CO₂ Prevention

54.352,3 kg



Kilometers driven

271.761,6 km